



## WHAT IS A FAMILY SOLAR MEETING ?

Solar enhances the lives of every homeowner providing stable, low-cost electricity, a predictable monthly bill, rate increase protection, equity value increase, and the satisfaction of contributing to a cleaner environment.

Going solar is great decision that is why hundreds of thousands of homeowners in Arizona have gone solar. However, sometimes input from family members or even friends are important in this decision.

We recognize for many people that going solar is occasionally confusing, and recognize that seniors sometimes have important age related questions. We are happy to address these and every concern. Our oldest customer is 103 years old!

**We encounter situations when a son, daughter, or close friends advise not to get solar.**

In most cases they are just trying to protect you and have no bad motive. However, when we delve deeper frequently discover they have little or no knowledge of the programs we are offering. Sometimes they relate a story of someone who had a bad solar experience. Again when we delve deeper into these, we find many times they have an older system or never had enough solar installed. Our company avoids these issues completely because of our thoroughly professional installation process coupled with a rock solid 25-year warranty.

We and our solar installers have earned an A+ BBB™ rating and top Google™ and Angi™ ratings.

**In situations of confusion or doubt, we suggest a family meeting.**

**1. If you are in the appointment phase, please do not cancel, or if cancelled let us reschedule, we are confident at the meeting you will be educated and see why Arizona solar is so good.**

At this free and no-obligation Discovery meeting we present the complete details of a customized program with a Solar Savings Report created specifically for you.

Simply let us know who you would like to be present and we will coordinate all details.

We are happy to have any family member or friend at the appointment; or if they cannot be there, meet personally with them or talk by phone, or via a Zoom call.

We happily and easily address all doubts or questions with current accurate information to clear up much of the misinformation on the Internet and many times the 'biased sources' discrediting solar.

**2. If you are in the signed contract phase and considering cancelling, please hold off a few days.**

We are happy to schedule a second meeting to address areas of concern or objections that family members or friend have brought up to cause you to reconsider solar. Afterwards, we are confident that you will be at peace and then proceed moving forward giving you amazing solar power for your home.